

You are invited to attend

Business & Employee

SEMINARS

*Business teaching integrating Biblical values
and practical counsel from seasoned
Anabaptist businessmen.*

LEARN · CONNECT · NETWORK

BUSINESS SEMINAR Tuesday, March 18, 2025

EMPLOYEE SEMINAR Wednesday, March 19, 2025

Heritage Community Center 3558 US-62, Millersburg, OH 44654

FOR DISCOUNTED RATE, REGISTER BY MARCH 4.
See registration form for more details.



Anabaptist
Financial

Stewardship Connections with Integrity

SPEAKERS

Richie Lauer Hillsville, VA · CGF Manager, *Anabaptist Foundation*

Shane Iwashige Hutchinson, KS · Owner, *The Rock Group*

Jason Yoder Millersburg, OH · Owner, *R. Miller Accounting*

Brian Weaver Dundee, OH · Owner, *5 Star Exteriors*

Christopher Keim Millersburg, OH · Sales/Marketing,
Kauffman Lawn Furniture

Wayne Schlabach Wooster, OH · Director of Construction,
Redwood Apartment Neighborhoods

Wayne Wengerd Dalton, OH · Partner, *Flextur*

David Bower Glade Hill, VA · Owner, *Seven Oaks Landscaping*

Bart Hoblit Arcanum, OH · Executive Director, *Garber Electric*

Sam Yoder Millersburg, OH · Owner, *Berlin Gardens*

Josh Schlabach Apple Creek, OH · Partner, *Schlabach Engine*

LOCAL COMMITTEE MEMBERS

Paul A. Miller *Anabaptist Financial*

Atlee Raber *Berlin Gardens*

Wayne Keim *201 Storage*

Ivan Yoder *Walnut Valley Woodworking*

Ivan Miller *Summit Valley Fabrics*

BUSINESS SEMINAR

Develop. Connect. Network.

Anabaptist Financial presents business seminars from an Anabaptist perspective. Our seminars help you develop operational skills, implement best practices, work together in harmonious relationships, and plan for the next generation. Join us for a unique opportunity to:

- **Hear sound teaching** - that integrates Biblical values and spiritual truth with practical business counsel.
- **Advance your business education** - by attending year after year. Our systematic coverage of all aspects of business leads to well-rounded business training. Each year focuses on different areas of business operations and management.
- **Invest your time well** - by setting aside the tasks of one day to focus on your long-term business development. Time invested in personal growth has good returns.
- **Energize your vision** - with renewed inspiration for personal growth and renewed purpose in your business life.
- **Gain kingdom focus** - by learning and growing in kingdom-focused business theory and practice. Learn how others live out the Sermon on the Mount in daily business life.
- **Interact with other Anabaptist businessmen** - from our own circles who share their business experience. Gain insights and connections that you will not find at secular or non-Anabaptist seminars.

Anabaptist Financial's business seminars are not only for business owners, partners, and families. Anyone who provides products and services and interacts with the public will benefit. From beginners to old pros, everyone is welcome.

BUSINESS SEMINAR PROGRAM

Heritage Community Center • Tuesday, March 18, 2025

- 8:00 - 8:30 AM** REGISTRATION, COFFEE, AND SEATING
- 8:30 - 8:45 AM** WELCOME AND SEMINAR DETAILS
- 8:45 - 9:30 AM** GENERAL SESSION

Biblical Business • Brian Weaver

As Christians, how can we honor God through our businesses? God's word is not silent on principles that should guide us through the challenges of operating a business in today's world.

- 9:30 - 9:45 AM** STEWARDSHIP EDUCATION OVERVIEW
- 9:45 - 10:05 AM** BREAK
- 10:05 - 10:50 AM** GENERAL SESSION

Is Bigger Always Better? • Richie Lauer

Is bigger always better? What assumption do we create by including the word "always" in the title? How does brotherhood affect my views on business growth?

- 10:50 - 11:05 AM** BREAK
- 11:05 - 11:50 AM** GENERAL SESSION

Crucial Conversations • Shane Iwashige

Communication is crucial in any relationship. Managing ourselves, communicating for clarity and understanding, and staying curious about others' perspectives are all important aspects of communication--especially when the stakes are high!

- 11:50 - 12:00 PM** ANABAPTIST FINANCIAL/FOUNDATION OVERVIEW
- 12:00 - 1:15 PM** LUNCH
- 1:15 - 2:00 PM** BREAKOUT SESSIONS

BREAKOUT A: Basic Understanding of Financial Statements • Jason Yoder

More than 80% of small business owners say that they lack understanding of financial statements and accounting terms. What really are "Financial Statements" and how do they apply to you as a small business owner? Where do they come from, what do they mean and most importantly, what can they do for you? Let's take a deep dive into basic accounting terminology and reporting.

BREAKOUT B: Ethics of Good Salesmanship · Christopher Keim

Do we see our customers as merely “transactions” for financial gain, or as individuals whose lives we can add value to? How do we develop and maintain a culture that not only supports Christian ethics and values but also comes naturally for our sales team to promote? Learn what good ethics are and the role they play in keeping customers coming back and providing referrals for new customers.

2:00 - 2:15 PM BREAK

2:15 - 3:00 PM GENERAL SESSION

Maintaining a Positive Outlook Through a Low Spot · Wayne Schlabach

Being “successful” in business is highly sought after by many within our Plain Churches, but what if God has another journey planned for us? Hitting a low spot in business is a real test of our faith, and how we respond makes all the difference.

3:00 - 3:15 PM BREAK

3:15 - 4:00 PM GENERAL SESSION

Listening Well · David Bower

Many times, listening is the overlooked ingredient in the art of good communication. In fact, some say good communication consists of 80% listening and 20% speaking. What does it take to truly listen, and not just hear, what the other person is saying?

EMPLOYEE SEMINAR

Develop. Connect. Energize.

Anabaptist Financial presents employee seminars from an Anabaptist perspective. Our seminars help you develop operational skills, implement best practices, and work together in harmonious relationships. Join us for a unique opportunity to:

- **Hear sound teaching** – that integrates Biblical values and spiritual truth with practical workplace counsel.
- **Advance your career education** – by attending year after year. Our systematic teaching of various aspects of employee work leads to well-rounded business training. Each seminar focuses on different areas of business operations and workplace issues.
- **Invest your time well** – by setting aside the tasks of one day to focus on your long-term development as an employee. Time invested in personal growth has good returns.
- **Energize your vision** – with renewed inspiration for personal growth and renewed purpose in your employment.
- **Gain kingdom focus** – by learning and growing in kingdom-focused workplace theory and practice. Learn how others live out the Sermon on the Mount at work.
- **Interact with other Anabaptist employees** – from our own circles who share their employment experience. Gain insights and connections that you will not find at secular or non-Anabaptist employee seminars.

Anabaptist Financial's employee seminars are not only for employees but also business owners and partners. From new employees to old pros, everyone will benefit.

EMPLOYEE SEMINAR PROGRAM

Heritage Community Center

Millersburg, OH ▪ Wednesday, March 19, 2025

8:00 - 8:30 AM REGISTRATION, COFFEE, AND SEATING

8:30 - 8:45 AM WELCOME AND SEMINAR DETAILS

8:45 - 9:30 AM GENERAL SESSION

The Blessing of Being an Employee • Bart Hoblit

Our Anabaptist culture has probably emphasized business ownership too heavily, when many brothers would be better suited as employees. This session will celebrate the blessing and benefits of working for someone else.

9:30 - 9:45 AM ANABAPTIST FINANCIAL UPDATES

9:45 - 10:05 AM BREAK

10:05 - 10:50 AM GENERAL SESSION

Everyone in Sales • Josh Schlabach

Sales is the process of connecting around customers' wants and needs. All employees are in sales, because all employees contribute toward a company culture that meets needs and invites customers to buy.

10:50 - 11:35 AM GENERAL SESSION

Becoming the Employee You Would Like to Hire • Wayne Wengerd

As an employee of a company, it can be challenging to know what the owner or manager is wanting from us. How can we bring value to the business if we don't know? This session will clarify what employers are looking for even when they are not clearly communicating it.

11:35 - 12:45 PM LUNCH

12:45 - 1:30 PM GENERAL SESSION

Crucial Conversations • Shane Iwashige

Communication is crucial in any relationship. Managing ourselves, communicating for clarity and understanding, and staying curious about others' perspectives are all important aspects of communication--especially when the stakes are high!

1:30 - 1:45 PM BREAK

1:45 - 2:30 PM GENERAL SESSION

The Importance of Cleanliness and Orderliness · Sam Yoder

Cleanliness and orderliness are important principles that reflect not only our personal wellbeing but also our alignment with higher values. When we maintain an orderly environment, we signal that we value what we have and are committed to using it to its fullest potential.

2:30 - 2:45 PM BREAK

2:45 - 3:30 PM GENERAL SESSION

Listening Well · David Bower

Many times, listening is the overlooked ingredient in the art of good communication. In fact, some say good communication consists of 80% listening and 20% speaking. What does it take to truly listen, and not just hear, what the other person is saying?

Registration Form

Four ways to register:

- 1. Complete this form and mail to:**
Anabaptist Financial 55 Whisper Creek Drive, Lewisburg, PA 17837
- 2. Call:** 267-368-4628
- 3. Email:** seminars@afweb.org
- 4. Online:** afweb.org/resources/business-seminars

Please mark the seminar you plan to attend:

- Business Seminar** on March 18, 2025
- Employee Seminar** on March 19, 2025

Please list each person so we can prepare name tags.

Attach an additional sheet if needed.

Name(s) _____

Company _____

Address _____

Phone _____

Email _____

see reverse side to complete registration form

Business Seminar Fee

Early registration fee: If registered on or before March 4, \$109 for the first person. Additional attendees, \$99 if from the same family or business. For early registration rate, payment is due by February 23.

If registered after March 4, first person \$119. Additional attendees, \$109 if from the same family or business.

Employee Seminar Fee

Early registration fee: If registered on or before March 4, \$99 for the first person. Additional attendees, \$89 if from the same family or business. For early registration rate, payment is due by February 23.

If registered after March 4, first person \$109. Additional attendees, \$99 if from the same family or business.

Please include payment with your registration.

If registering by mail, return this form with a check payable to: Anabaptist Financial

Cancellation Policy

- Cancellations must be made 14 days before the seminar in order to receive a full refund.
- If attendee cancels within the 14 days leading up to the seminar or does not show up to the seminar, attendee will still be required to pay 50% of the registration fee.
- If cancellation is made within 14 days of the seminar due to a death, sickness, or a family emergency, a full refund will be extended.



Anabaptist
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55 Whisper Creek Drive
Lewisburg, PA 17837
seminars@afweb.org
800-653-9817 (AF office)
267-368-4628
866-230-6253 (Fax)

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Seminar Information

- **Registration covers lunch, facility, and other expenses. For more seminar information or if you need special accommodations due to a handicap, call 800-653-9817.** In consideration of other attendees, no young children please.
- Pick up your pre-printed name badges as you arrive.
- Call or email our office for extra brochures: 800-653-9817 or 267-368-4628 or seminars@afweb.org.

Cancellation Policy

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55 Whisper Creek Drive
Lewisburg, PA 17837

** Address service requested **

**REGISTER
TODAY!**

Return the enclosed form
or register online at
afweb.org/register or
email seminars@afweb.org

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