# You are invited to attend

# Business & Employee SEMINARS

#### LEARN · CONNECT · NETWORK

BUSINESS SEMINAR Tuesday, September 17, 2024
EMPLOYEE SEMINAR Wednesday, September 18, 2024
Shady Maple Banquet Center 129 Toddy Drive, East Earl, PA 17519

BUSINESS SEMINAR Thursday, September 19, 2024

Antrim Brethren in Christ Church 24 Kauffman Rd E, Chambersburg, PA 17202



#### **SPEAKERS**

David Bower Glade Hill, VA · President, Seven Oaks Landscape

Neil Kurtz Opdyke, IL · Owner, Country Blacksmith Trailers

Wayne Wengerd Dalton, OH · Partner, Flextur

Myron Yoder Gladys, VA · Owner, Havenwoods Farm

**Tyler Hochstetler** Madison, VA *Managing Attorney, Hochstetler Law Firm, P.C.* 

Keith Burkholder Ephrata, PA · Owner, The Village Farm Market

Gabe Yoder Dundee, OH · Partner, L&J Companies

**Paul A. Miller** Walnut Creek, OH *Executive Administrator, Anabaptist Financial* 

Michael Burkholder Mohnton, PA Technical Sales & HR Assistant, Landis Technologies, LLC

#### **LOCAL COMMITTEE MEMBERS**

Elam Esh Ivan Lapp Nathan Zimmerman Eugene Hurst Country Value Woodworks Plain Communities Business Exchange Zimmerman Masonry Agriteer

## **BUSINESS SEMINAR**

Develop. Connect. Network.

Anabaptist Financial presents business seminars from an Anabaptist perspective. Our seminars help you develop operational skills, implement best practices, work together in harmonious relationships, and plan for the next generation. Join us for a unique opportunity to:

- Hear sound teaching that integrates Biblical values and spiritual truth with practical business counsel.
- Advance your business education by attending year after year. Our systematic coverage of all aspects of business leads to well-rounded business training. Each year focuses on different areas of business operations and management.
- Invest your time well by setting aside the tasks of one day to focus on your long-term business development. Time invested in personal growth has good returns.
- Energize your vision with renewed inspiration for personal growth and renewed purpose in your business life.
- Gain kingdom focus by learning and growing in kingdom-focused business theory and practice. Learn how others live out the Sermon on the Mount in daily business life.
- Interact with other Anabaptist businessmen from our own circles who share their business experience. Gain insights and connections that you will not find at secular or non-Anabaptist seminars.

Anabaptist Financial's business seminars are not only for business owners, partners, and families. Anyone who provides products and services and interacts with the public will benefit. From beginners to old pros, everyone is welcome.

#### **BUSINESS SEMINAR PROGRAM**

#### East Earl, PA • Tuesday, September 17, 2024 Chambersburg, PA • Thursday, September 19, 2024

8:00 - 8:30 AM REGISTRATION, COFFEE, AND SEATING
8:30 - 8:45 AM WELCOME AND SEMINAR DETAILS
8:45 - 9:30 AM GENERAL SESSION

#### Working in Harmony in our Polarized Culture · David Bower

The polarization in our American culture works its way into our daily workplace. Explore ways to bring harmony among a diversity of people in an age of contempt from those who disagree with us.

9:30 - 9:35 AM AF OVERVIEW 9:35 - 10:00 AM BREAK 10:00 - 10:45 AM GENERAL SESSION

#### Creating Successful Organizational Processes · Neil Kurtz

Business owners, managers, and employees must develop repeatable methods of operating that bring quality, efficiency, and success to the business. This session will give pointers on how to create successful processes in your organization.

10:45 - 11:05 AM BREAK 11:05 - 11:50 AM GENERAL SESSION

#### **Apprenticeship** · Wayne Wengerd

The abrupt transition from sheltered home to fast-paced workplace can be overwhelming for young employees. How can we best onboard and train them to develop into ideal team members? Apprenticeship is a time-tested model that provides on-the-job education - learning by doing.

11:50 - 12:00 PM AF OVERVIEW 12:00 - 1:10 PM LUNCH 1:10 - 1:55 PM GENERAL SESSION

#### **Learning to Rest** · Myron Yoder

Are you one of those driven overachievers? If so, you are not alone. I am also one of them. To complicate matters further, I am also blind. Learning to rest will be a lifelong process for some of us. Let me share with you my story of starting a business as a blind teenager, and some of the blessings and troubles over the next twenty years. Whether you are a business owner, manager, or highly motivated employee at work, learning to rest will apply to you.

1:55 - 2:10 PM BREAK

2:10 - 2:55 PM GENERAL SESSION

#### **Compliance and Written Agreements** • Tyler Hochstetler

The Anabaptist community transfers businesses, buys farms, and manages finances on a regular basis, but often neglects to put the agreement in writing. We will discuss ways to conduct business with simple, effective agreements that help avoid unnecessary confusion and strife.

2:55 - 3:10 PM BREAK

3:10 - 3:55 PM GENERAL SESSION

#### Utilizing Outside Perspective · Keith Burkholder

The Bible says, "As iron sharpens iron, so one person sharpens another" Prov. 27:17 (paraphrased). Effective leaders are always looking for those trusted voices to speak truth into their lives and help them stay grounded in reality. Our own beliefs, thoughts, ideas, and feelings are inherently biased, which makes it difficult to see things objectively. It turns out WE is better than ME.

All are welcome—business owners, spouses, key employees, and other interested persons. Please tell your friends and business associates about this seminar.

#### ANABAPTIST FINANCIAL

### **EMPLOYEE SEMINAR**

Develop. Connect. Energize.

Anabaptist Financial presents employee seminars from an Anabaptist perspective. Our seminars help you develop operational skills, implement best practices, and work together in harmonious relationships. Join us for a unique opportunity to:

- Hear sound teaching that integrates Biblical values and spiritual truth with practical workplace counsel.
- Advance your career education by attending year after year. Our systematic teaching of various aspects of employee work leads to wellrounded business training. Each seminar focuses on different areas of business operations and workplace issues.
- Invest your time well by setting aside the tasks of one day to focus on your long-term development as an employee. Time invested in personal growth has good returns.
- Energize your vision with renewed inspiration for personal growth and renewed purpose in your employment.
- Gain kingdom focus by learning and growing in kingdom-focused workplace theory and practice. Learn how others live out the Sermon on the Mount at work.
- Interact with other Anabaptist employees from our own circles who share their employment experience. Gain insights and connections that you will not find at secular or non-Anabaptist employee seminars.

Anabaptist Financial's employee seminars are not only for employees but also business owners and partners. From new employees to old pros, everyone will benefit.

#### **EMPLOYEE SEMINAR PROGRAM**

# Shady Maple Banquet Center East Earl, PA • Wednesday, September 18, 2024

8:00 - 8:30 AM REGISTRATION, COFFEE, AND SEATING
8:30 - 8:45 AM WELCOME AND SEMINAR DETAILS

8:45 - 9:30 AM GENERAL SESSION

#### Working in Harmony in our Polarized Culture · David Bower

The polarization in our American culture works its way into our daily workplace. Explore ways to bring harmony among a diversity of people in an age of contempt from those who disagree with us.

9:30 - 9:45 AM AF OVERVIEW

9:45 - 10:05 AM BREAK

10:05 - 10:50 AM GENERAL SESSION

#### "Internal" Customer Service · Gabe Yoder

What does internal customer service mean? Do you as an employee understand who you are working for? What is the difference between serving an external customer and the employee next to you? In this session, let's explore what an exceptional internal customer experience is.

10:50 - 11:35 AM GENERAL SESSION

#### **Becoming the Employee You Would Like to Hire** · Wayne Wengerd

As an employee of a company, it can be challenging to know what the owner or manager is wanting from us. How can we bring value to the business if we don't know? This session will bring clarity on what employers are looking for even when it's not clearly communicated.

11:35 - 12:45 PM LUNCH

12:45 - 1:30 PM GENERAL SESSION

#### **Learning to Rest** · Myron Yoder

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1:30 - 1:45 PM BREAK

1:45 - 2:30 PM GENERAL SESSION

#### Effective Written Communication · Paul A. Miller

We work with our hands, we work with our tools, and yes—we work with our words. As with any other skill, you can train yourself to shape your thoughts and organize your words to make your business writing effective and easy to read. Learn useful day-to-day writing skills that help you communicate clearly in writing to avoid misunderstandings, frustration, and waste.

2:30 - 2:45 PM BREAK

2:45 - 3:30 PM GENERAL SESSION

#### Being an Influential Employee · Michael Burkholder

As an employee, you do not need a title or a leadership position to be a person of influence. There are learnable skills, character traits, and attitudes that we are going to delve into so that you are equipped to be an influential employee.



#### **REGISTRATION FORM**

**PENNSYLVANIA**Business and Employee Seminars

#### Four ways to register:

1. Complete this form and mail to:
Anabaptist Financial 55 Whisper Creek Drive, Lewisburg, PA 17837

☐ Business Seminar in East Earl, PA on September 17, 2024
 ☐ Employee Seminar in East Earl, PA on September 18, 2024

- 2. Call: 267-368-4628
- 3. Email: seminars@afweb.org
- 4. Online: afweb.org/resources/business-seminars

Please mark the seminar you plan to attend:

| Business Seminar in Chambersburg, PA on September 19, 2024   |  |  |  |  |  |  |  |
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| Please list each person so we can prepare name tags.  Attach an additional sheet if needed.  Name(s) |  |  |  |  |  |  |  |
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#### **Business Seminar Fee**

**Early registration fee: If registered on or before August 30,** \$109 for the first person. Additional attendees, \$99 if from the same family or business. For early registration rate, payment is due by August 30.

**If registered after August 30,** first person \$119. Additional attendees, \$109 if from the same family or business.

#### **Employee Seminar Fee**

**Early registration fee: If registered on or before August 30,** \$99 for the first person. Additional attendees, \$89 if from the same family or business. For early registration rate, payment is due by August 30.

**If registered after August 30,** first person \$109. Additional attendees, \$99 if from the same family or business.

#### **Cancellation Policy**

- Cancellations must be made 14 days before the seminar in order to receive a full refund.
- If attendee cancels within the 14 days leading up to the seminar or does not show up to the seminar, attendee will still be required to pay 50% of the registration fee.
- If cancellation is made within 14 days of the seminar due to a death, sickness, or a family emergency, a full refund will be extended.

#### Please include payment with your registration.

If registering by mail, return this form with a check payable to:



55 Whisper Creek Drive Lewisburg, PA 17837 seminars@afweb.org 800-653-9817 (AF office) 267-368-4628 (Registration Line) 866-230-6253 (Fax)

#### **Business Seminar Fee**

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**If registered after August 30,** first person \$109. Additional attendees, \$99 if from the same family or business.

#### **Seminar Information**

- Registration covers lunch, facility, and other expenses.
   For more seminar information or if you need special accommodations due to a disability, call 267-368-4628. In consideration of other attendees, no young children, please.
- Pick up your pre-printed name badges as you arrive.
- Call or email our office for extra brochures: 800-653-9817 or 267-368-4628 or seminars@afweb.org.

#### **Cancellation Policy**

- Cancellations must be made 14 days before the seminar in order to receive a full refund.
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- If cancellation is made within 14 days of the seminar due to a death, sickness, or a family emergency, a full refund will be extended.



55 Whisper Creek Drive Lewisburg, PA 17837

\* \* Address service requested \* \*

# REGISTER TODAY!

Return the enclosed form or register online at afweb.org/register or email seminars@afweb.org

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